



## EIGENVERANTWORTUNG - FREIRAUM - WERTSCHÄTZUNG

**Finepower is an internationally active distributor and development service provider with a focus on modern power electronics applications.**

Since 2001 we are a competent partner for our global customers and suppliers. With locations in Germany and China, we guarantee fast and competent support for our customers in the European and Asian markets. Through the consistent and goal-oriented implementation of our innovative business concept, we are growing significantly faster than the market. To continue this course, we are looking for you as:

### Sales Engineer

#### Your profil

- Dipl.-Ing. (Uni/FH) or equivalent training
- At least 3 years sales experience in the field of electronic components
- Experience in technical design-in at the customer
- Very good customer contacts and relevant knowledge of the market
- Working independently, as well as entrepreneurial thinking and acting
- Fluent in written and spoken English
- Experience in the field of power management or power electronics is an advantage

#### Your tasks

- Sales of active, passive and electromechanical components
- Sales support for development projects by our engineering team
- Acquiring new customers
- Taking care of the existing customer base
- Implementation of design-in projects with global suppliers (project management)
- Market analysis and identification of trends for new customers and applications
- Consistent increase in sales for your customers
- Activities are carried out from the Ismaning sales office, possibly also from homeoffice
- Travel required (depending on the further "corona development")

We offer you a professional challenge in a young, dynamic team with above-average development opportunities and performance-related compensation.

**We look forward to receiving your application – or simply give us a call.**

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